Welcome to AirlinePros, an award-winning global network providing Representation, Distribution, and Commercial solutions for airlines and the travel industry. Our mission is to partner with professionals who share our principles and deliver unparalleled value for our airline clients, trade partners, and travelers. At AirlinePros, we love what we do and we do what we love, which helps us take you to greater heights!

PRECISION AIR (PW)

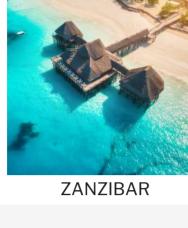


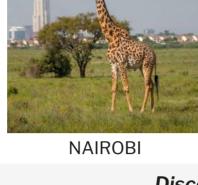
Backed by 30+ years of experience, Precision Air is one of the most reputable and reliable airlines in East Africa. Founded in 1993, it started as a private charter service ferrying tourists from Arusha, Tanzania, to the Serengeti National Park and Ngorongoro Crater. Kenya Airways (KQ) acquired a 49% stake in the business in 2003. Today, Precision Air's headquarters are in Dar es Salaam, and its main base is at the city's Julius Nyerere International Airport. KQ still owns 41% share, while PW's network has grown to include a range of destinations, including Zanzibar, Kilimaniaro, Nairobi, Dodoma, Kahama, Mbeya, Mtwara, Tabora, Mwanza, and Seronera (Serengeti National Park). PW also operates charter and cargo services.

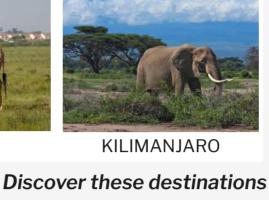
Destinations to go wild about!



SERONERA







OUR AIRLINE PARTNERS

IATA CODES	TKTG CODES	AIRLINE NAME
30	452	Air Arabia Maroc
KC	465	Air Astana
BP	636	Air Botswana
PX	656	Air Niugini
НС	490	Air Senegal
KX	378	Cayman Airways
FN	334	fastjet
6E	312	IndiGo
AZ	055	ITA Airways
KQ	706	Kenya Airways
TM	068	LAM Mozambique
LQ	961	Lanmei Airlines
QV	627	Lao Airlines
LM	682	Loganair
ОМ	289	MIAT
NP	325	Nile Air
PW	031	Precision Air
BI	672	Royal Brunei
WB	459	RwandAir
DT	118	TAAG Angola Airlines
	044	T

AIR ASTANA (KC)

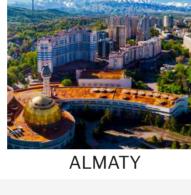


and the Caucasus region. Key international destinations include the UK, Turkey, India, Thailand, Uzbekistan, Georgia, the Gulf, and China. The airline has an outstanding reputation for customer service, efficiency, and safety standards and operates a modern fleet. It will take delivery of three new Boeing 787-9 Dreamliners in 2025, enabling some exciting new long-haul route development opportunities. In 2023, Air Astana received the Skytrax award for 'Best Airline in Central Asia and the CIS' - for the eleventh time! It also won 'Best Airline Staff Service in Central Asia and CIS' for the second time.

Experience the 'Best Airline in Central Asia and the CIS' (Skytrax)









Discover these destinations

AGENT'S CORNER

5U

911

TagAirlines



- From June 15, 2024, Precision Air will operate three weekly flights (Monday, Thursday, and Saturday) to Seronera in the heart of Tanzania's Serengeti National Park. Travel agents earn 3% commission on PW
- bookings. • PW is a member of the PAA Royal loyalty program network. Customers who sign up
- can redeem points for award tickets, hotel accommodation, car rental, etc. Partners include the Johari Rotana hotel in Dar es Salaam, Holiday Inn, and Bluebay Hotels Zanzibar. Air Astana's loyalty program, Nomad Club,
- boasts more than 500,000 members from 155 countries. More than 30,000 prize tickets are issued annually.
- There are four tiers: Blue, Silver, Gold, and Diamond.
- Members earn points when buying partner products and services, and may use them on hotel stays and for flights with partner airlines.
- Nomad Corporate is aimed at small and medium-sized enterprises. These members can earn points for business trips, free flights, upgrades, and other services.

MEET OUR NEW SALES MANAGER, ITA AIRWAYS

BUILDING BRAND AWARENESS

Calgary, Gabriela will represent ITA Airways (AZ), Italy's recently launched flagship carrier, and will manage the airline's relationship with the travel trade, driving gold-standard customer services and sales and developing new marketing strategies. Gabriela has worked in the industry for more than nine years and joined AirlinePros in 2020, working with Eastern Airlines and as a member of AirlinePros' global Customer Service Agent network. She especially enjoys the industry's fast pace and ever-changing market conditions. Congrats, Gabriela! We know that you'll soar in your new role!

AirlinePros Canada welcomes Gabriela Duarte Villamar as the newest member of its national sales team. Based in



GABRIELA DUARTE VILLAMAR

Pictured (I to r): the Tanzanian High Commissioner to Canada, H.E. Joseph



AirlinePros to represent Air Botswana in Canada

effort that can significantly boost demand and drive airline ticket sales. In April, we joined forces with the esteemed Tanzanian High Commission at the Ottawa Travel & Vacation Show to promote Precision Air and the destination Tanzania. 17,000 visitors were expected at the event, widely recognized as Canada's foremost B2C travel show.

AirlinePros understands that promoting a destination is a collaborative

NEWS AND EVENTS

Air Botswana, Botswana's national carrier, has appointed AirlinePros International as its General Sales Agent (GSA) for Canada and

renewed its relationship with the company in the USA. **Read More**

AilrinePros at ATPCO Elevate + TravelConnect

Jerry-Max Theophile; Judith Kolakowski; Lynette Dmello; Xavier Masule; Shreyas Nanavati; James Foster; and Achma Asokan. Read More

Air Astana boosts Summer flights

Pictured above: Jackson C Gerst III; Anil Asokan; Gena Crowe;

Read More

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Air Astana has transitioned to its Summer flight schedule, which means increased frequencies to several international destinations and the return of seasonal services. For the upcoming season, Air

Seoul Incheon (ICN), in addition to its daily flights connecting Almaty (ALA) and the South Korean capital.

Read More

Astana has re-added non-stop flights between Astana (NQZ) and

WIN A GIFT VOUCHER

Could you answer last month's quiz question? We asked: What is the name of Kenya Airways' loyalty program. The answer: Asante Rewards!



What is the name of Precision Air's new destination?

Clue: Safari experts call it the predator capital of the world!

and the correct answer to AirBorne@AirlinePros.com will win a \$25 Amazon voucher!

The first travel agent to e-mail their name, agency name

Please send in your answer with agency details to AirBorne@AirlinePros.com