-AirBorne Aviation Professionals @ Work

SOUTH AFRICA, ISSUE 5

Welcome to AirlinePros, an award-winning global network providing Representation, Distribution, and Commercial solutions for airlines and the travel industry. Our mission is to partner with professionals who share our principles and deliver unparalleled value for our airline clients, trade partners, and travellers. At AirlinePros, we love what we do and we do what we love, which helps us take you to greater heights!

LAM MOZAMBIQUE AIRLINES (TM)



AirlinePros South Africa is the General Sales Agent (GSA) for LAM Mozambique Airlines' exciting new year-round flights from Maputo to Cape Town (MPM - CPT). Linhas Aéreas de Mocambique is Mozambique's flag carrier. It was started by the country's Portuguese colonial government in 1936 and renamed in 1980 following reorganisation. The airline's main hub is the Maputo International Airport, from where it services a growing number of domestic, regional, and inter-continental destinations. LAM Mozambique Airlines is a member of IATA and the African Airlines Association. Since April 2023, the business has been under the management of South Africa's Fly Modern Ark.

OUR AIRLINE PARTNERS IN ZA

IATA CODES	TKTG CODES	AIRLINE NAME
AH	124	Air Algérie
HC	490	Air Senegal
RN	507	Eswatini Air
ТМ	068	LAM Mozambique Airlines
UR	109	Uganda Airlines
ZN	138	Zambia Airways

AGENT'S CORNER

DID YOU KNOW?



Now flying direct Maputo to Cape Town



INHAMBANE



XAI-XAI



TETE **Read More** Look out for tactical fares for travel between CPT and MPM, and on the new route to LIS ex-MPM.

Click for more tips



Pictured above: Team AirlinePros South Africa will represent LAM Mozambique Airlines at various trade events and travel shows this year, while offering sales and booking support backed by AirlinePros International's global professional network.

WE ARE AIRLINEPROS!



Pictured: A customary water canon salute marks the arrival of LAM Mozambique Airlines' Boeing 737-800 at the Cape Town International Airport.

Welcome to Cape Town! AirlinePros South Africa is working closely with trade partners and destination specialists to grow support for LAM Mozambigue Airlines' new year-round service to Cape Town.

Maputo, Mozambique's capital, is an exciting destination for the Meetings, Incentives, Conferences and Events (MICE) market, while Vilanculos and Tofo via Inhambane are two popular hotspots for leisure visitors. For the corporate market, top-selling domestic routes include Tete, Nampula, and Beira.

On the back of the airline's new CPT route launch, specialists have also flagged more opportunities for travellers originating in Latin America to visit Mozambique via South Africa.

For an alternative route to Europe, TM also added Lisbon (LIS), Portugal, to its route network at the end of last year. Several more inter-continental destinations are on its radar. (See more in News & Events below.)

Karin Matodes, AirlinePros South Africa CCO, said: "Mozambique is rich in oil and minerals, however, we look after various sectors and see amazing potential!"

NEWS AND EVENTS

Partners welcome TM to Cape Town



Trade partners from across the Western Cape and Mozambigue have welcomed LAM Mozambique Airlines to Cape Town, identifying plenty of opportunity to develop more regional and international traffic on the route in the future.

Agents sample Maputo's best



AirlinePros South Africa CCO Karin Matodes joined a fun overnight visit to Maputo, arrnaged by Destination Mozambique in December. Destination Mozambique is a tourism ambassador for the destination, and it also specialises in curated, tailor-made itineraries that showcase Mozambique's most authentic and top experiences.

Read More

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CONGRATS!

Reena Lalloo from **Fast Link Travel** won Issue 4's Travel Ouiz! Reena wins a R300 Takealot voucher for sending us the correct answer.



WIN A GIFT VOUCHER

What new inter-continental route did LAM Mozambique Airlines launch in December 2023?

> Clue: Mozambique was once a colony and later a member state of the same country.

Please send your answer and agency details to AirBorne@AirlinePros.com

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