



AIRWAVES

Aviation Professionals @ Work

Issue 02, 2022

At AirlinePros we love what we do, we do what we love!



A WORD FROM THE CEO

Achma Asokan
CEO, AirlinePros

Travel bounces back - Summer is here!

Finally! Sweltering, sticky, uncomfortable but so good to be out and about. Travel is back with a vengeance, and we are loving it! Going through airports in most parts of the world now and seeing the crowds makes it hard to believe that we have just been through a horrendous pandemic when most of these airports looked like ghost towns.

Our Industry is slowly picking up speed as traffic is on the upswing with restrictions being lifted in most countries. However, as we know, recoveries from complex situations are never linear.

Domestic flying has returned in a robust manner specifically for VFR and leisure traffic.

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'SERVICE WILL DECIDE THE FUTURE OF AIRLINES IN THE POST-PANDEMIC ERA'

Interview with **Richard Ledger**,
Senior Regional Manager, Air Astana

The Almaty-based Air Astana has been an AirlinePros client in the United States and Canada for over 15 years now and it has been a relationship that has only gotten

stronger over the years. In this exclusive interview with AirWaves, Richard Ledger, Senior Regional Manager, Air Astana, tells us how the airline managed the pandemic, the war in Ukraine and other turbulences and their own low-fare entrant has stimulated market demand in the flight towards normalcy.

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MEET SOME OF OUR TEAM



Johnny Wan
Regional Managing Partner, Taiwan



Yuko Imai
Regional Managing Partner, Japan



Patricio Aylwin
Regional Managing Partner, Australia & New Zealand



Chanhong Hong
Regional Managing Partner, South Korea



Gerry Oh
Chief Managing Partner, Singapore

NEW CLIENTS



The Zimbabwean carrier, operating in Africa, announced that AirlinePros will be handling ARC support services for the USA.



The passenger airline based in the Turks and Caicos Islands appointed AirlinePros for their BSP Support Services in the UK.



SKY express, the fastest-growing Greek airline, has appointed AirlinePros International as its GSA in Australia.



AirlinePros Brazil has been assigned the GSA duties of the state-owned flag carrier of Angola.

WHY AIRLINEPROS

Access the most lucrative travel market in the world



By **James Foster**
Chairman, AirlinePros

The Airlines Reporting Corporation (ARC), similar to IATA's BSP, has been a trusted provider of settlement services in the USA for airlines, travel agencies and corporate travel departments, settling more than \$97 billion in transactions annually. ARC, owned by nine major airlines, was established on September 17, 1984, as a privately held company following airline deregulation in the USA.

At the beginning of this century, ARC mainly had all the major carriers from around the world as participants and they wanted to expand their international footprint to include new airlines and build a data business to provide air travel intelligence to the industry.

The challenge was that joining ARC was a rather expensive proposition for small and medium-sized airlines from the rest of the world. So, with the aim of becoming more accessible, ARC created three different joining programs.

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OUR NETWORK



Featured Global Office – AirlinePros South Africa

AirlinePros Southern Africa PTY LTD was the first company we established outside of North America. We are extremely fortunate to have some amazing, passionate, dedicated, and experienced aviation industry professionals managing our office which resonates the spirit of this vibrant African nation. Our team is always welcoming and a pleasure to work with.

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'FLYING IS NOT THE ENEMY BUT CARBON'

Interview with Michael Schneider, Assistant Director, Aviation Environment – IATA



Climate change is not round the corner, it is here already. The Nobel Prize winning Intergovernmental Panel on Climate Change (IPCC) has stated that aviation contributes to around 3 per cent of man-made carbon dioxide emissions. Though there is no concrete evidence, it is also possible that non-CO2 emissions by aircrafts at high altitudes too may have

climatic impacts. While 'carbon offsetting' has been part of popular parlance of late, measurements and mitigatory methods were various and non-transparent, denting passenger confidence. For the first time, IATA has come out with a CO2 Calculation Methodology using verified airline operational data.

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FEATURED INDUSTRY PARTNER



Among the world's leading providers of virtual interlining technology, Dohop enables airlines to reach new customers and expand their route network by connecting with other airlines and transportation providers on the ground. Their solutions empower collaborations and partnerships between airlines, airports, rail, and road providers. With the firm belief that partnerships and innovation are critical for growth, Dohop sets out to improve travel connectivity and make distant travel dreams a reality.

For business and any other partnership enquires, please write to globalbd@airlinepros.net

