

Welcome to AirlinePros, an award-winning global network providing Representation, Distribution, and Commercial solutions for airlines and the travel industry. Our mission is to partner with professionals who share our principles and deliver unparalleled value for our airline clients, trade partners, and travelers. At AirlinePros, we love what we do and we do what we love, which helps us take you to greater heights!

## AVIANCA (AV)

After more than 100 years in operation, avianca, the national airline of Colombia, provides extensive connectivity across the Americas and to key destinations in Europe. The airline's staggering route network is further enhanced through code-share agreements with major international carriers. It is also a Star Alliance member. Following a comprehensive re-branding - highlighted by the intentional lower-case 'a' - avianca is committed to advancing air transport in its many markets, underpinned by its belief that 'the sky belongs to all of us'. This vision is backed up by world-class aircraft, products, and services.



The sky belongs to all of us



BOGOTÁ



MEDELLÍN



CARTAGENA

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## AGENT'S CORNER

- Avianca operates from multiple bases, primarily focusing on its hub at **El Dorado International Airport (BOG)** in Bogotá, Colombia's capital and largest city, and a secondary base in **Medellín (José María Córdova International Airport - MDE)** - also in Colombia.
- Fare types include **basic** (travel light); **classic** (more benefits); **flex** (more flexibility); and **business** (more comfort).
- Avianca's **other key hubs** include **El Salvador (SAL)** and **San José (SJO)**, supporting its extensive network across Central America and to the United States.
- The airline operates **over 50 flights daily into various US cities**. This means plenty of reliable connections for both leisure and business travellers!

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## NEWS AND EVENTS

### Avianca to enhance navigation at JFK



Avianca is making it easier for passengers to navigate through various airports with the launch of RouteMe, a new tool designed to streamline mobility, especially for customers with disabilities.

[Read more](#)

### Avianca adds non-stop Dallas – Bogotá flights



Avianca will start non-stop flights connecting Dallas (DFW) with Bogotá (BOG) from May 26, 2025. Tickets are already open for booking, while the new service will operate 4x per week with an Airbus A320 aircraft on the route.

[Read more](#)

### AirlinePros becomes key partner for Kam Air in Australia



The partnership is set to boost bookings and support travel agents. AirlinePros International is pleased to announce its appointment as the Billing and Settlement Plan (BSP) Coordinator for Kam Air in Australia.

[Read more](#)

### AirlinePros get into action at ITB Berlin



Colleagues from AirlinePros' US, European, and UK offices were back together in March for the much-anticipated 2025 ITB Berlin trade show.

[Read more](#)

## WE ARE AIRLINEPROS



### AirlinePros in Action at ATM 2025: Building connections for tomorrow

Highlighting the power of connections, AirlinePros International showcased its expertise at the 32nd Arabian Travel Market (ATM) in Dubai. A key platform for global travel industry leaders, ATM focused this year on creating more inclusive, sustainable, and connected travel experiences under the theme: 'Developing Tomorrow's Tourism Through Enhanced Connectivity'.

[Read more](#)

## MEET PATRICIO AYLWIN, AIRLINEPROS AUSTRALIA

**Patricio Aylwin** is a seasoned aviation professional with over 30 years of experience, currently serving as the Managing Director of AirlinePros Australia. He began his career as a Strategic Analyst with LATAM Airlines, quickly advancing to Commercial Strategy and Planning Manager within just eight months due to his focus on optimizing route performance. Throughout his tenure, Patricio held multiple leadership roles, culminating in his position as Regional Director for the Asia Pacific, where he successfully spearheaded revenue enhancement initiatives.



**PATRICIO AYLWIN**  
Managing Director  
PAYlwin@airlinepros.net

Patricio is known for his teamwork and innovative approach. He has a strong track record of improving airline performance, using data to make smart decisions. His leadership has led to the implementation of advanced revenue management systems and pricing strategies, boosting market share and profitability. With his deep knowledge of airline operations, Patricio is a valuable partner for travel agents looking for opportunities in the competitive aviation market.

## AIRLINEPROS TRAINING PROGRAMS



**Enhancing airport route development:** Strategies and best practices.

**Air services development:** Strengthening collaboration between tourism boards, airlines, and airports.

For the aviation industry, by aviation professionals. [Click to know more](#)

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