Welcome to AirlinePros, an award-winning global network providing Representation, Distribution, and Commercial solutions for airlines and the travel industry. Our mission is to partner with professionals who share our principles and deliver unparalleled value for our airline clients, trade partners, and travelers. At AirlinePros, we love what we do and we do what we love, which helps us take you to greater heights!

### **AVIANCA (AV)**

After more than 100 years in operation, avianca, the national airline of Colombia, provides extensive connectivity across the Americas and to key destinations in Europe. The airline's staggering route network is further enhanced through code-share agreements with major international carriers. It is also a Star Alliance member. Following a comprehensive re-branding - highlighted by the intentional lower-case 'a' - avianca is committed to advancing air transport in its many markets, underpinned by its belief that 'the sky belongs to all of us'. This vision is backed up by world-class aircraft, products, and services.



## The sky belongs to all of us







**MEDELLÍN** 

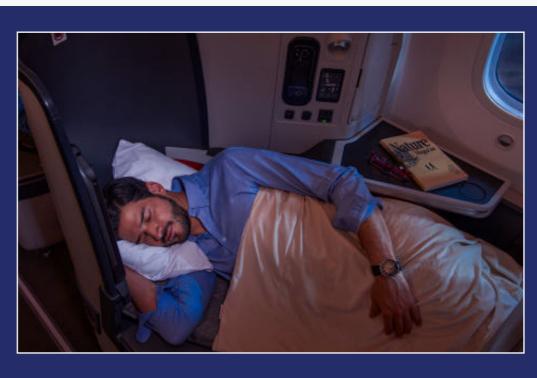


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## **AGENT'S CORNER**

- Avianca's main hub is the El Dorado International Airport (BOG) in Bogotá, Colombia's capital and largest city, with a secondary base in Medellín (MDE) also in Colombia.
- The airline's fleet comprises around 189 aircraft. It is also a member of the Star Alliance.
- Flexible fare types include: basic (travel light); classic (more benefits); flex (more flexibility); and **business** (more comfort).
- Customers can join the Lifemiles loyalty programme for free. Miles are awarded based on ticket value.

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### **NEWS AND EVENTS**

### Avianca to enhance navigation at JFK



various airports with the launch of RouteMe, a new tool designed to streamline mobility, especially for customers with disabilities.

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Avianca adds non-stop Dallas – Bogotá flights



Avianca has expanded its extensive route network with a new 4x-weekly service connecting Dallas (DFW) with Bogotá (BOG), operated by an Airbus A320.

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#### AirlinePros becomes key partner for Kam Air in Australia



as the Billing and Settlement Plan (BSP) Coordinator for Kam Air in Australia. The partnership is set to boost bookings and support travel agents accross the country. Read more

## AirlinePros attends IATA's AGM in India



Meeting (AGM), hosted by IndiGo in India. The event brought together 1,7000 industry stakeholders.

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# **WE ARE AIRLINEPROS**



### connections for tomorrow Highlighting the power of connections, AirlinePros International

AirlinePros in Action at ATM 2025: Building

showcased its expertise at this year's Arabian Travel Market (ATM) in Dubai. A key platform for global travel industry leaders, the 32nd ATM focused on creating more inclusive, sustainable, and connected travel experiences under the theme: 'Developing Tomorrow's Tourism Through Enhanced Connectivity'. Read more

## Patricio Aylwin is a seasoned aviation professional with 25 years of experience,

currently serving as Managing Director of AirlinePros Oceania. He began his career with LATAM Airlines, quickly advancing from Commercial Strategy and Planning to Alliances and Revenue Management. Throughout his tenure, Patricio held multiple leadership roles, culminating in his position as Regional Director for the Asia Pacific, where he successfully established the regional office, launched new routes and led the integration of LAN and TAM Airlines into LATAM. Patricio is known for his teamwork and innovative approach. He has a strong track performance, using data to make smart decisions. His leadership has led to

the implementation of advanced revenue management and pricing strategies, boosting market share and profitability. With his deep knowledge of airline operations, Patricio is a valuable partner for travel agents looking for opportunities in the competitive aviation market.



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IATA

CODE

**TKTG** 

CODE