

AirlinePros India

MARKET SNAPSHOT: DEMAND, ROUTES AND OUTLOOK

India's aviation sector faces cost and operational pressure from rising fuel, currency shifts and geopolitical disruption - yet demand and fleet growth keep the market high-potential.

Key points

- **Cost pressure:** Aviation Turbine Fuel = approx. 40% of Operating Expenses; reroutes and insurance are squeezing margins.
- **Opportunity:** Privatisation and infrastructure upgrades are expanding airport capacity; outbound leisure is rising with India's growing middle class.
- **Strategy:** Airlines should prioritise fuel hedging, digital distribution and dynamic pricing; GSAs must offer risk-aware market access and cost efficiencies.



Manikandan Janardanan
Managing Director - India
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Luxor



Athens

"Major outbound picks now are: Luxor, Aswan (Nile Air) and Athens (SKY express) with many travelling onwards to Thessaloniki (or Saloniki, the second largest city in mainland Greece). Agents should check their GDS for latest schedules or contact your local AirlinePros Sales Manager." - **Manikandan Janardanan**, MD India

[Read the full Destination Spotlight](#)



AGENT'S CORNER

- AirlinePros launched a dedicated **Cargo division** in 2026 - contact AirlinePros India for BD queries.
- We now represent **non-air clients** (DMCs, national tourism boards) across the network. [Click here for details.](#)
- Madagascar Airlines: planned **international restart** in 2026 would mean new Indian Ocean opportunities.
- **Livingstone** (Victoria Falls): Ideal 2-3 day FIT or 3-5 day group add-on. fastjet Zimbabwe currently has double-daily flights Johannesburg - Vic Falls. See Destination Spotlight.

Gallery

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