AirBorne
Aviation Professionals @ Work
August 2026

AirlinePros Australia

Australia | New Zealand | Papua New Guinea | Fiji | Solomon Islands
Vanuatu | New Caledonia | Samoa | Tonga | Kiribati

MARKET SNAPSHOT: DEMAND, ROUTES, AND OUTLOOK

AirlinePros' strength in Australia is the breadth of carriers we represent — from nimble start-ups and island specialists to century-old legacy airlines with wide networks. That mix lets us help trade partners service high-yield premium customers (for example, our new LIFT partnership catering to premium travellers in southern Africa) and offer broad network solutions with legacy partners across Latin America and Europe (Avianca, SKY express). *Read Patricio's full market outlook here.*

Patricio Aylwin
Regional Managing Partner &
Managing Director
AirlinePros Australia
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Learn more about AirlinePros' services

Which of our airline partners turns 107 years old in 2026?
Hint: this airline's network covers all of Latin America.

Tell us your answer to
WIN a AUS$100
voucher from AirlinePros.

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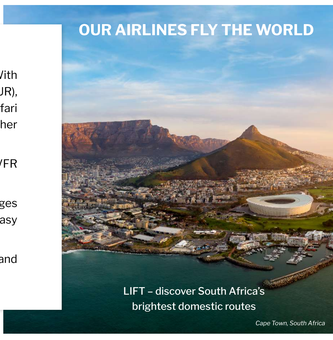
REGIONAL ACTIVITIES

- Welcome aboard new airline partner **LIFT (GE)** from South Africa. With domestic flights Cape Town (CPT), Johannesburg (JNB), and Durban (DUR), agents can book seats in their GDS. Position as a premium, short stay + safari connector - upsell private transfers and tailored lodge packages for higher yields.
- **Avianca / Latin America:** Promote multi city circuits and leverage ethnic/VFR demand and seasonal promotions.
- Pacific islands **(Fiji, Samoa, Cook Islands)**: Push 5–7 night family packages during school holidays; bundle flights + transfers + a local day tour for easy agent sell.
- **PNG corporate:** For mining linked itineraries, confirm corporate bookings and advise clients on flexible fares and luggage allowances early.



Always in reach across 75+ locations worldwide

Click to view our 75+ global offices

We are AirlinePros

Meet some of our sales leads active in your area:

Patricio Aylwin
Regional Managing Partner & Managing Director
AirlinePros Australia and New Zealand

Patricio Aylwin is the Regional Managing Partner and Managing Director for AirlinePros Australia and New Zealand, bringing 30 years of aviation experience, including previous leadership roles at LATAM Airlines.

Alexandra Torres
Business Development Manager
AirlinePros Australia and New Zealand

Alexandra Torres builds strong travel-trade partnerships. With deep industry experience, she works with advisors to create tailored solutions and promote world-class airline products. Combining commercial expertise with a personal touch, Alexandra delivers trusted relationships and exceptional service.

Gallery

Click here to see our team in action.

Who are our partners?

CLICK TO CONTACT A REGIONAL SALES MANAGER IN YOUR AREA

Australia & New Zealand

Air Rarotonga | avianca | PNG Air | SKY express

Australia

lift | fastjet | Kam Air

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