

August 2026

AirlinePros Australia

Australia | New Zealand | Papua New Guinea | Fiji | Solomon Islands
Vanuatu | New Caledonia | Samoa | Tonga | Kiribati

MARKET SNAPSHOT: DEMAND, ROUTES, AND OUTLOOK

AirlinePros' strength in Australia is the breadth of carriers we represent — from nimble start-ups and island specialists to century-old legacy airlines with wide networks. That mix lets us help trade partners service high-yield premium customers (for example, our new LIFT partnership catering to premium travellers in southern Africa) and offer broad network solutions with legacy partners across Latin America and Europe (Avianca, SKY express). [Read Patricio's full market outlook here.](#)



Patricio Aylwin
Regional Managing Partner &
Managing Director
AirlinePros Australia
PAylwin@AirlinePros.net

[Learn more about AirlinePros' services](#)

Which of our airline partners turns 107 years old in 2026?
Hint: this airline's network covers all of Latin America.

Tell us your answer to
WIN a AUS\$100
voucher from AirlinePros.

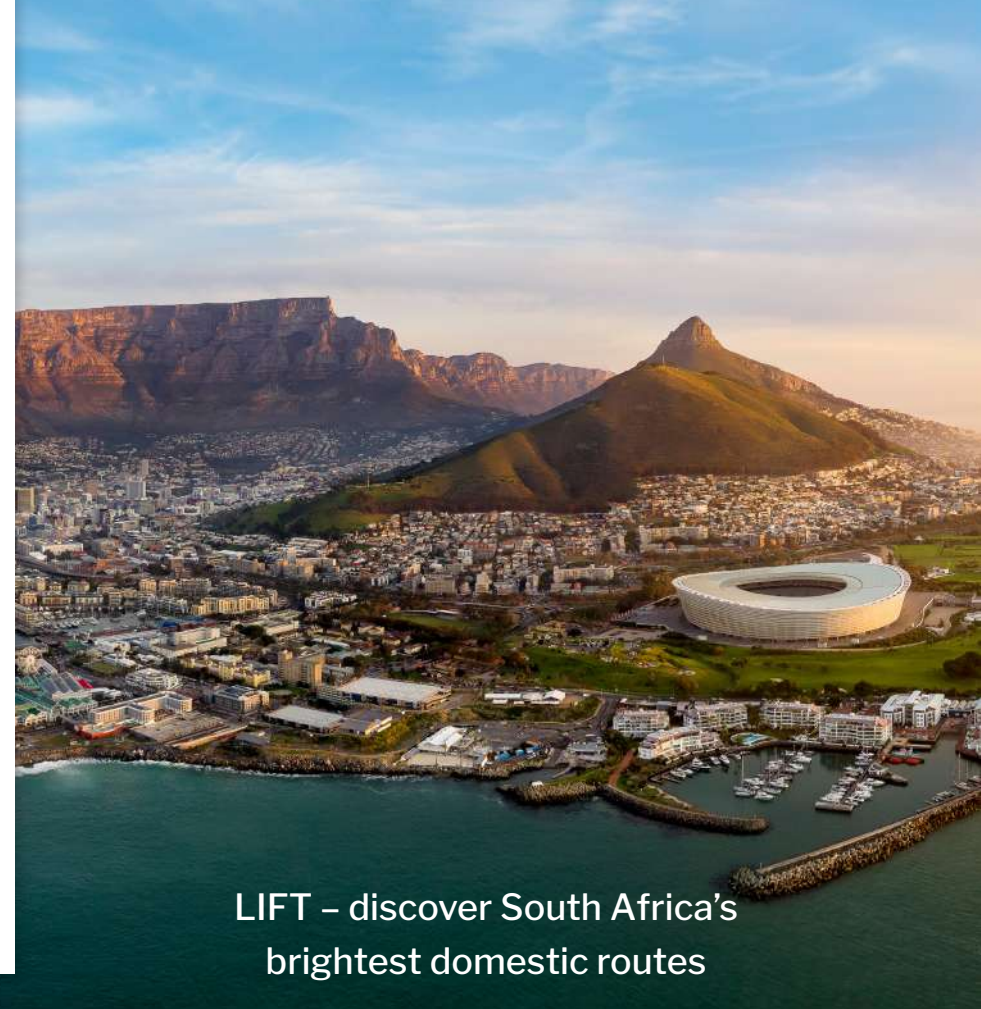
[CLICK HERE](#) to enter



REGIONAL ACTIVITIES

- Welcome aboard new airline partner **LIFT (GE)** from South Africa. With domestic flights Cape Town (CPT), Johannesburg (JNB), and Durban (DUR), agents can book seats in their GDS. Position as a premium, short stay + safari connector - upsell private transfers and tailored lodge packages for higher yields.
- **Avianca / Latin America:** Promote multi city circuits and leverage ethnic/VFR demand and seasonal promotions.
- Pacific islands (**Fiji, Samoa, Cook Islands**): Push 5–7 night family packages during school holidays; bundle flights + transfers + a local day tour for easy agent sell.
- **PNG corporate:** For mining linked itineraries, confirm corporate bookings and advise clients on flexible fares and luggage allowances early.

OUR AIRLINES FLY THE WORLD

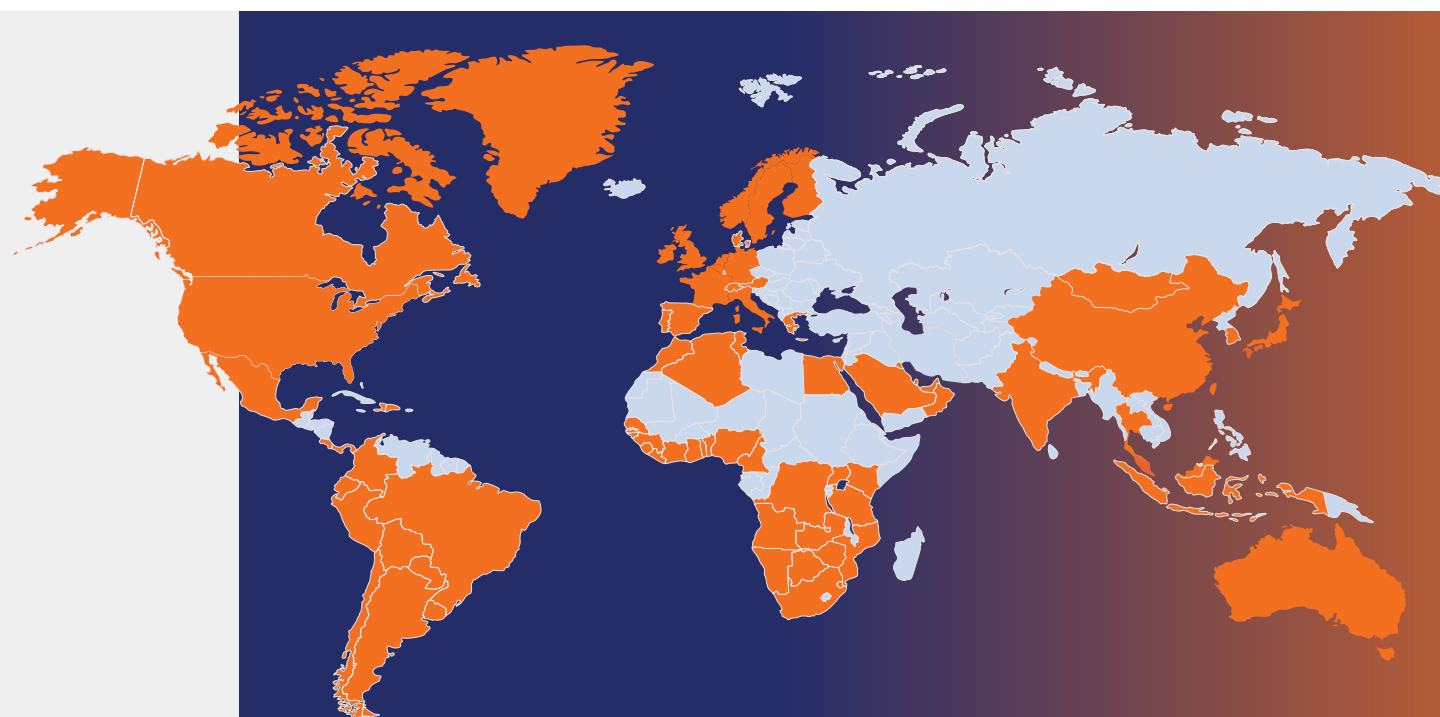


LIFT – discover South Africa's
brightest domestic routes

Cape Town, South Africa

**Always in reach
across 75+ locations
worldwide**

[Click to view our 75+ global offices](#)



We are AirlinePros

Meet some of our sales leads active in your area:



Patricio Aylwin
Regional Managing Partner &
Managing Director
AirlinePros Australia and
New Zealand

Patricio Aylwin is the Regional Managing Partner and Managing Director for AirlinePros Australia and New Zealand, bringing 30 years of aviation experience, including previous leadership roles at LATAM Airlines.



Alexandra Torres
Business Development Manager
AirlinePros Australia and
New Zealand

Alexandra Torres builds strong travel-trade partnerships. With deep industry experience, she works with advisors to create tailored solutions and promote world-class airline products. Combining commercial expertise with a personal touch, Alexandra delivers trusted relationships and exceptional service.

Gallery

[Click here to see our team in action.](#)



Who are our partners?

[CLICK TO CONTACT A REGIONAL SALES MANAGER IN YOUR AREA](#)

Australia & New Zealand

Australia















Subscribe to
Our Newsletter!

SUBSCRIBE



Follow us on **LinkedIn**



Trusted by 75+ Global Partners

Contact Patricio Aylwin (Sydney) and Alexandra Torres (Melbourne)
PAylwin@airlinepros.net | AirBorne@AirlinePros.com



[AirlinePros.com](https://www.airlinepros.com)

AirlinePros™

All rights reserved. Copyright of AirlinePros

Access
New
Horizons