AirBorne

Aviation Professionals @ Work

September 2026

AirlinePros Canada

MARKET SNAPSHOT: DEMAND, ROUTES, AND OUTLOOK

While travel to the US has stayed flat, Canadians are exploring new, niche and faraway destinations. Looking ahead, AirlinePros Canada Director **Karl Müller** champions new airline booking or routing options that serve competitive and appealing destinations and matching agents with reliable carriers from our portfolio. ***Read Karl's full market snapshot here.***

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Learn more about AirlinePros' services

What's the most efficient way to reach Botswana using one or more of AirlinePros' partner airlines?

Submit your route + airline – first practical entry wins!

Hint: Visit **airlinepros.com** to view our global airline partner listing.

Win a CAD$100
Online shopping voucher!

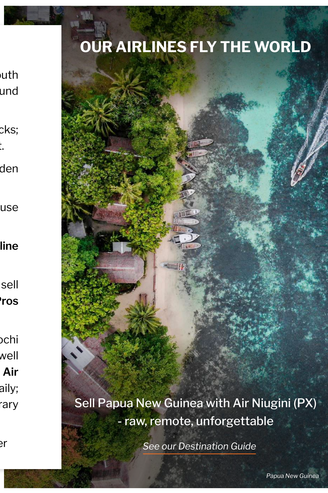
CLICK HERE to enter

Open to trade partners from the region only.

AGENT'S CORNER

- **Push alternative routings** - promote value connections via Europe, South America and Southern Africa; highlight reliable hub options while outbound US travel rebuilds.
- **Target niche packages** - develop history/culture, eco-tourism and VFR packs; link regional carriers to specialist tour operators to create sellable product.
- **Premium sell - LIFT:** promote premium inclusions on **South Africa's** golden triangle **(DUR–JNB–CPT)** — ideal for beach + bush combinations.
- **East Africa focus** - promote Zanzibar and Kilimanjaro as leisure anchors; use **Precision Air** for reliable regional connections.
- Offline carrier? Contact AirlinePros for **booking support** or **direct airline contacts** when GDS connectivity is missing.
- Request training and sales support - ask AirlinePros for short sell sheets/briefings to convert more business – also available on the **AirlinePros trade portal, coming soon!**
- **Recent network news: Oman** Air adds 5 new routes: Muscat (MCT) – Sochi (AER), MCT – Singapore (SIN), MCT – Abu Dhabi, MCT – Tashkent (TAS), as well as Dubai (DXB) – Salalah (SLL) and Muscat (MCT) – Abu Dhabi (AUH); **Air Niugini** POM–NRT (2x weekly); **Myanmar Airways** Yangon–Guangzhou daily; **Air Sénégal** resumed DSS–FNA - use these updates in pitches and itinerary builds.
- Angola: Discover what this new, vibrant and diverse destination has to offer

OUR AIRLINES FLY THE WORLD



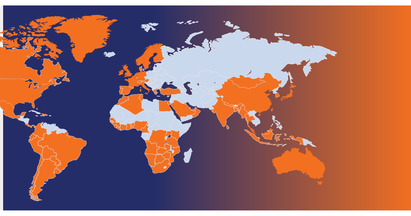
Sell Papua New Guinea with Air Niugini (PX) - raw, remote, unforgettable

See our Destination Guide

Papua New Guinea

Always in reach across 75+ locations worldwide

Click to view our 75+ global offices



We are AirlinePros

From Toronto to Calgary, we've got Canada covered. Meet some of our commercial and sales team members active in your area:

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Gallery

Click here to see our team in action.

We represent
30 Carriers
in the Canadian market

Who are our partners?

CLICK TO SEE OUR FULL GSA PARTNER LISTING

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Follow us on **LinkedIN**

Trusted by 75+ Global Partners

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Access New Horizons

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