

AirlinePros USA

MARKET SNAPSHOT: DEMAND, ROUTES, AND OUTLOOK

Travelers are buying confidence this season, reports AirlinePros International Chief, Global Sales Automation & Client Enablement, **Judith Kolakowski**, who says advisors who combine technology, expertise, and reassurance will be best positioned to help clients say 'yes' to their next international adventure. Judith also advocates for the smart use of AI tools to improve the customer experience and cut consultants' research and response times. [Click to read Judith's full Fall/Winter market snapshot.](#)



Judith Kolakowski
Chief, Global Sales Automation & Client Enablement
AirlinePros International
JKolakowski@airlinepros.com

[Learn more about AirlinePros' services](#)

AirlinePros Trade Portal World Cup Giveaway!

We pledged US\$25 to any trade partner who signed up for AirlinePros' Agent Portal for every goal by the US men's team in the Soccer World Cup. Congratulations to **Andy Jee** from Forest Travel Agency - Team USA's record 11 goals means you've earned a US\$275 online shopping voucher!

[Sign up for the Agent Portal today](#)



Help us + win: Answer 4 quick questions about pre-trip prep and you could

Win US\$100

- What steps do you take to prepare travelers before departure?
- How important is travel insurance in your client conversations?
- How do you help clients feel confident about traveling internationally?
- What contingency plans do you discuss before a trip?

[CLICK HERE to enter](#)

Open to trade partners from the region only.



AGENT'S CORNER | Book your groups with us

At AirlinePros, we handle groups with the utmost priority. We also work directly with the airlines we represent, giving us access to flexible terms and good pricing.

- **Dedicated Group Support team:** experienced group experts who understand the end-to-end group handling process.
- **Proactive Follow-up:** we have a structured workflow and case visibility whereby we know when key milestones in the group handling process are due. For example, when a deposit is due, passenger names need to be updated, payment is required, and the final ticket is issued. We enable this in Freshdesk, which helps us track and maintain communication history on required next actions.
- **Clear Ownership:** each request remains visible and accountable throughout its lifecycle, reducing the risk of inquiries being overlooked.
- **End-to-End Coordination:** support from initial fare request and quotation through group contracts, deposits, name submissions, ticketing, and post-booking assistance.
- **One Communication History:** customer and airline correspondence is maintained within the case, supporting continuity even when another team member needs to assist.
- **Global Support:** AirlinePros combines local market knowledge with a global customer experience network to support travel partners efficiently.



Tigist T Teshome



Cheyi Traore



Fernanda Terrazas



Dilka Ratnam

The AirlinePros Groups Support Team is from left; **Tigist T Teshome**, Global Chief Customer Experience, and **Cheyi Traore**, **Fernanda Terrazas**, and **Dilka Ratnam**.

OUR AIRLINES FLY THE WORLD

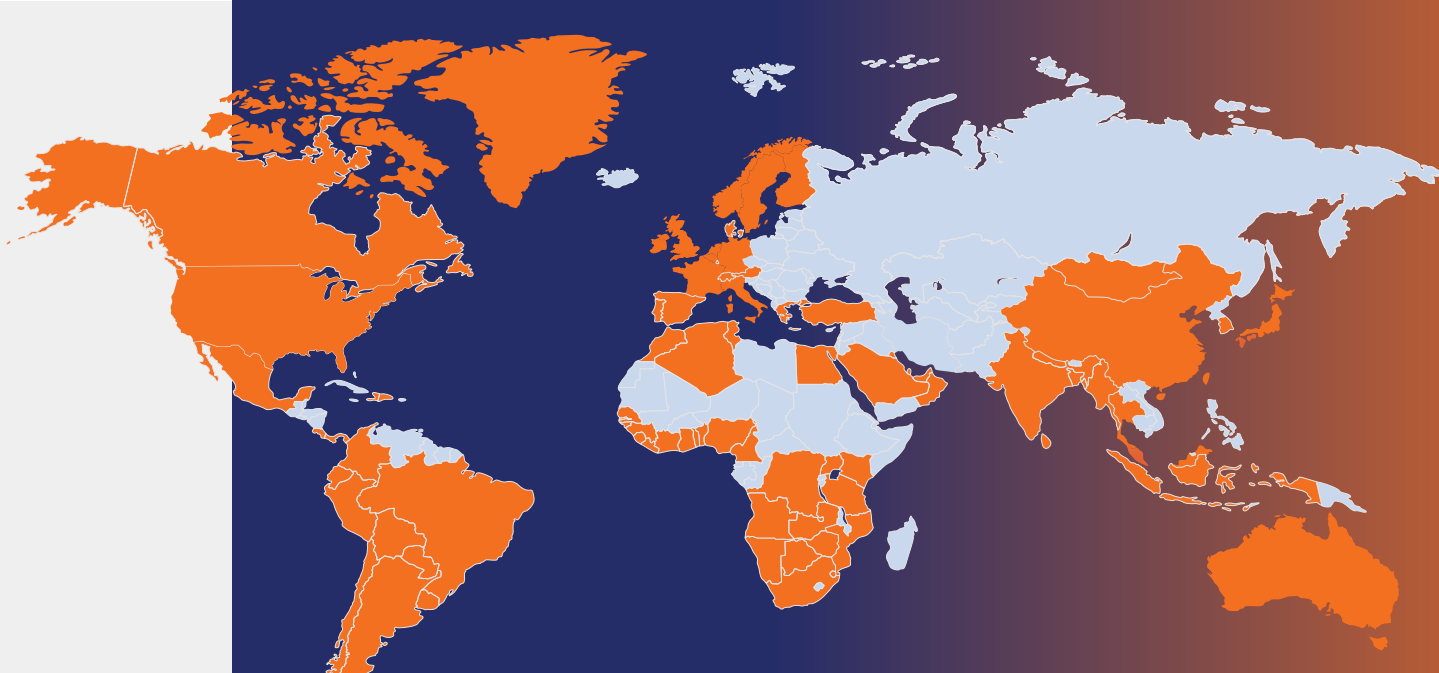


Happy 20th birthday, IndiGo!

With 430+ aircraft, Indian airline IndiGo operates nearly 2200 daily flights, connecting 95+ domestic and 40+ international destinations, serving more than 123 million customers in FY26. [Click to read more about the airline's anniversary milestone and plans for the future.](#)

Always in reach across 75+ locations worldwide

[Click to view our 75+ global offices](#)



We are AirlinePros

Meet some of our Regional Sales Managers with tips on exciting long-haul destinations and how to get there.



Vietnam: sip the rising craft-beer scene alongside world-class street food. Book VietJet or Malaysia Airlines. Contact **Matt Radack** | MRadack@airlinepros.com



Mozambique: turquoise beaches, snorkelling and vibrant markets. Contact **Yasmin Sabbag** | YSabbag@airlinepros.com



Kazakhstan & the Silk Road: dramatic mountains, Silk Road history and immersive cultural stays. Contact **Konstantin Gudz** | KGudz@airlinepros.com



Türkiye's Aegean & Mediterranean coast: golden beaches, seaside towns and effortless short break connections from Europe. Contact **Ron Kosmahl** | RKosmahl@airlinepros.com

[Click for a deeper dive into these destinations.](#)

New appointments

Francisca Frias has been promoted to Chief Commercial Officer, AirlinePros USA, succeeding **Judith Kolakowski**. Judith is advancing to Chief Global Sales Automation & Client Enablement, AirlinePros. We congratulate them both and wish them every success in these strategic leadership roles!



Francisca Frias
Chief Commercial Officer
AirlinePros USA

FFrias@airlinepros.com



Judith Kolakowski
Chief, Global Sales Automation & Client Enablement
AirlinePros International

JKolakowski@airlinepros.com

Welcome aboard **Luciana Cherques**, Sales Manager, and **Alexis Knepper**, Sales Representative, both based in NYC. Contact Luciana for Royal Brunei Airlines (US) sales support while Alexis supports our Regional Sales Managers nationwide.



Luciana Cherques
Sales Manager
AirlinePros USA
Based in New York

LCherques@airlinepros.com



Alexis Knepper
Sales Representative
AirlinePros USA
Based in New York

AKnepper@airlinepros.com

Gallery

[Click here to see our team in action.](#)



We represent
50+ Carriers
in the US market

[Click to view them all on our dedicated Agent's Portal – registration is free.](#)

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14 Penn Plaza, 9th Floor, New York, NY 10122, USA
+1 201 484 8036 | AirBorne@airlinepros.com



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Access
New
Horizons

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